

# Welcome to SBS Group



Working with, not just for clients

# *Our Vision*

---

***Work with clients, not just for them, enabling them to solve their business issues through individualized technology solutions and best practices***



Working with, not just for clients

# What's important to you:

---

- Commitment to deliver measureable business results
- Understanding your unique business needs
- Available resources to meet deadlines
- Quality support
- Proven track record
- Tailored Solution



Working with, not just for clients

# Industry Knowledge



**Construction**



**Distribution**



**Pharmaceutical**



**Professional Services/NFP**



**Process Manufacturing**



**Long Term Healthcare**



Working with, not just for clients

# How to find a solution that exactly meets your needs?

- Four Basic Approaches
  - We tell, You accept
  - You tell, We accept
  - We guess, Both accept
  - We mutually explore, We both know



Working with, not just for clients

# Our Process



Working with, not just for clients

# Our approach results in:

---

- An individualized solution to solve your business issues.
- That is mutually defined.
- Considers your ROI requirements
- Sets realistic expectations
- Minimizes risk.



Working with, not just for clients

# Resources available to meet deadlines

---

- 50+ Professionals dedicated to client satisfaction
- Delivers synergistic use of Software, Hardware, Industry knowledge, and Technical Implementation Skills
- PMI Certified Project Managers to keeps things moving



Working with, not just for clients

# Quality Support

---

- Structured methodology provides gates to ensure quality delivery
- Dedicated support call center for rapid resolution of support incidents
- Integrated delivery team allows greater control



Working with, not just for clients

# SBS has a proven track record

- Over 1500 projects delivered over 24 years to businesses like yours
- Selected by IBM & Microsoft for “Partner of the Year” Recognition
- Demonstrable skills & qualifications through Microsoft Gold Certification achievement
- Broadest Dynamics SL skill set in the industry



Working with, not just for clients

# Industry leaders rely on us



Working with, not just for clients

# What's important to you

---

- ✓ Commitment to deliver measureable business results
- ✓ Understanding your unique business needs
- ✓ Available resources to meet deadlines
- ✓ Quality support
- ✓ Proven track record
- ✓ Tailored Solution



Working with, not just for clients

# For further information

---

- Call SBS Group at 888.725.2555
- Email SBS Group at [info@sbsgroupusa.com](mailto:info@sbsgroupusa.com)



Working with, not just for clients