

# SBS Group Customer Success

industry focus: life sciences

## Valera Pharmaceuticals

Valera Pharmaceuticals (NASDAQ:VLRX), located in Cranbury, NJ, has established itself as a fully-integrated specialty pharmaceutical company focused on developing, acquiring, and commercializing products to treat urology and endocrinology diseases and disorders. Valera's first product, Vantas®, was approved by the FDA for commercial sale in October 2004 and distribution began in November 2004.

SBS Group has worked with Valera for several years, implementing and supporting Microsoft Dynamics GP® (formerly Great Plains), an enterprise software solution. At Valera, GP supports the financial functions (GL/AP/AR), as well as the manufacturing, sales, purchasing, planning and distribution processes.

The Microsoft Dynamics GP Enterprise Resource Planning (ERP) system supports Valera with:

- Lot tracking of components from PO receipt through inventory, manufacturing and customer shipment.
- Real-time and enterprise-wide information about status and cost of manufacturing, and other operations.
- MRP to guide purchasing, proposal and assessment of plans, and to automatically purchase materials.
- Outsourcing to manage outside processing and costs

Valera has also implemented Merit Audit Trails to track any changes made to manufacturing data.

It's been a great experience for SBS Group to work side-by-side with the staff of professionals at Valera and to help in the successful commercialization of their first product to market utilizing Microsoft Dynamics products.



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